

**Job Title**

Commercial Energy Advisor

Description

SaveOnEnergy Consulting is seeking highly motivated individuals to join its team of Commercial Energy Advisors. Each Commercial Energy Advisor will be responsible for developing a diverse portfolio of commercial customers across North America, beginning in New York. Daily responsibilities will include developing contacts, pursuing leads, building a book of mid- to large-sized commercial and industrial clients and performing against quarterly quotas.

Ideal candidates will have extensive sales experience, including an existing background in the energy space, be comfortable procuring and pitching SaveOnEnergy Consulting to executives and other leaders of commercial and industrial businesses, and a history of demonstrated success exceeding sales quotas at the commercial level. The Commercial Energy Advisor position will be based in New York. Travel will be limited and determined by the needs of individual clients.

Position Requirements:

- 4-year college degree, post-graduate degree preferred
- Minimum of 3-5 years sales experience
- Minimum of 1-2 years of experience in the energy space
- Superior communication skills
- Above average computer proficiency and a demonstrated ability to multi-task
- Proven sales ability with a demonstrated ability to exceed quotas
- A working knowledge of the deregulated energy market, and the ability to quickly develop deep product knowledge

What We're Really Looking For:

- Competitive spirit
- Team player who is assertive, goal-oriented and positive
- Desire to work in a dynamic, fun and fast-paced environment
- Sense of humor

What We Have to Offer:

- Base salary plus commission in proportion to performance
- Excellent benefits package including medical, dental, vision, short- and long-term disability and life insurance
- Paid time off

Save On Energy, LLC, was founded in 2003 by Brent Moore as a new way to help consumers navigate deregulated markets. Today, SaveOnEnergy Consulting is looking to grow its business model in order to better serve its larger commercial and industrial customers.

Interested candidates should submit a cover letter and resume for consideration to: careers@saveonenergy.com